

Anteo Group Technology Staffing Solutions

STAFFING SOLUTIONS

Even though people are the most important and most expensive portion of an IT department, the delivery of these assets is still an immature model.

Anteo Group addresses this issue with a structured methodology that dramatically increases the quality of the resources while decreasing the time and effort in procuring these resources.

THE ANTEO GROUP DIFFERENCE

Through our structured delivery model, we have the capability to impact the quality of the IT people you hire while

saving you time and money in the process.

Our delivery model:

Requirements Definition

- In person
- Highly technical
- Verified by our consultants
- Detailed design document

Quality Assurance

- Phone and in-person interviews
- Technical interview and testing
- Technical references

Single Quality Candidate Methodology (SQCM)

- 1-2 candidates presented
- Details on costs, availability, etc.

Return on Investment (ROI)

- 1-2 interviews compared to 3-5
- 1-2 documents compared to 10+
- No surprise personal issues
- Guaranteed for the 1st week
- Time saved throughout process
- Higher quality product



INDUSTRY EXPERIENCE

Anteo Group has helped improve the quality of IT Departments in a wide range of industries, including ADP, Harland, Global Payments, Rare Hospitality, ChoicePoint, Witness Systems, Macquarium, Mercedes-Benz, Matria Healthcare, Summit National Bank, Fair Isaac, Chugach Electric, Amvescap/Invesco, The Weather Channel, and more. Following is a brief account of some of our recent success stories.

Industry: Financial Services

Project: J2EE Development

Challenge: To provide 8 J2EE based, full life cycle developers on contract and contract to perm basis within 15 working days.

Results: 12 people submitted for 8 positions. 11 interviews conducted. 8 hires. 13 days delivery. Saved management over 30 hours in interview time. All 8 went perm within 10 months.

Industry: Healthcare

Project: 3-tiered Microsoft development

Challenge: To provide 4, 3-tiered Microsoft contract developers that could handle a 60-hour per week; start up situation.

Results: 5 people submitted. 5 people interviewed (4 hour interviews). 4 hires.

1 person submitted. 1 interview. 1 hire. Delivered in 3 days.

Industry: Financial Services

Project: Technical Network Operations Manager

Challenge: To provide a high level Network Operations Manager on contract basis

Results: 1 person submitted. 1 interview. 1 hire. Delivered in 3 days. \$10 per hour less than expected. Person has been there over 1 year.

Industry: Telecommunications

Project: Mid-level Java Developer

Challenge: To replace consultant seamlessly near project completion

Results: 1 person submitted. No interviews. 1 hire. All within a day. Anteo Group then went the extra mile by providing un-billable time for the overlap of the consultants.

For more information about our Technology Staffing Practice, visit us on the web at www.anteogroup.com or contact us at marketing@anteogroup.com.

