

Anteo Group Responds Quickly to a New Banking and Finance Client

INDUSTRY AND CLIENT PROFILE

The client is a Fortune 100 company, which is one of the largest independent financial services firms in the world. Client services include: a full suite of human resource administrative services; integrated securities transaction processing and investor communications services for the financial services industry.

PROJECT

The project was a full life cycle development and customization of a hosted solution serving multiple large Fortune 100 clients. We had not worked for this client previously.

The client requested eight J2EE based, full

life cycle developers on contract and a contract to permanent employee basis. Candidates were required that had strong MVC architecture, Struts, Java, and J2EE experience.

CHALLENGES

The hiring manager called at 2pm needing to react to their clients' implementation and change requests immediately and required four people to start the following day. His typical hiring experience was interviewing 3-4 candidates minimum to fill a position. He did not have time to do this.

VALUE AND RESULTS

Anteo Group competed against other

vendors and submitted four candidates within five hours with all four being hired immediately. We have subsequently placed nine candidates with this manager with a total of thirteen interviews.

Currently, Anteo Group has expanded its Technology Staffing services into several of the client's other divisions successfully via referrals from this hiring manager.

For more information about our Technology Staffing practice, visit us on the web at www.anteogroup.com or contact us at marketing@anteogroup.com.